

## INVALDA INVL: Y2020 RESULTS' FACTSHEET

Invalda INVL is an asset management group that is open, growing and investing, and its activities create wellbeing for people.

The Group companies operating in Lithuania and Latvia provide services to more than 240 thousand individual and institutional regional and international clients, entrusting the Invalda INVL Group to manage EUR 1.2 billion in different asset classes, such as pension and investment funds, individual portfolios, private equity and other alternative investments.

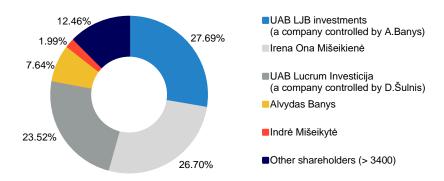
Founded in 1991 by a group of academics to accumulate funds and carry out investment activities. Over its history Invalda INVL has executed deals worth more than EUR 1.7 bln. Listed on the stock exchange since 1995.

## Changes in Invalda INVL share price and OMX Vilnius index over 10 years



Index/Shares	01.01.2010	01.01.2020	30.12.2020	Change (%) since 2010	Change (%) in 12 months of 2020
— OMX Vilnius	261.77	712.14	816.64	211.97 1	14.67 ↑
— Invalda INVL	0.5329 EUR	6.80 EUR	7.60 EUR	1326.16 1	11.76 ↑

### Shareholders of Invalda INVL



	Grou	ıp's	Company's		
EUR thousand	2019	2020	2019	2020	
Non-current assets	83,410	80,665	86,381	83,737	
Current assets	10,065	9,715	2,368	1,672	
Equity	87,008	83,357	86,776	83,157	
Non-current liabilities	3,640	3,783	1,523	1,458	
Current liabilities	2,827	3,240	450	794	
Result before taxes	21,661	5,329	21,477	5,209	
Net result	20,841	5,373	20,827	5,329	
Net result attributable to holders of the parent Company	20,827	5,329	-	-	

#### Calculation of the net asset value of Invalda INVL

EUR thousand	Evaluation criteria	2019	2020
Investment into asset management	Equity method	13,566	13,930
Investments into INVL Baltic Sea Growth Fund (commitment to invest is excluded)	Fair value of net assets	3,577	7,492
Investments into INVL Baltic Real Estate (including loans granted)	Market price	14,308	9,228*
Investments into Moldova- Agroindbank	Comparative method of multipliers	8,022	7,352
Investments into INVL Technology	Market price	3,130	3,808
Investment into investment fund through subsidiary and directly	Fair value of net assets	5,415*	1,335
Investments into Litagra	Combination of and discounted cash flows and sales comparison method	17,256	18,085
Investments into Šiauliai Bank	Market price	16,672	16,409
Investments into Inservis (including loans granted)	Discounted cash flows	4,511	5,775
Investments into other subsidiary companies (including loans granted)	Fair value of net assets	633	422
Other assets, other investments	Book value	1,042	811
Cash and cash equivalents	Book value	617	762
Total assets	Book value	88,749	85,409
Liabilities	Book value	1,973	2,252
Net asset value	Book value	86,776	83,157
Net asset value per share	Book value	7.47	7.11

<sup>\*</sup> The value of investments in non-consolidated companies is included



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Directly Value of

### **ASSET MANAGEMENT BUSINESS**

## ASSET MANAGEMENT BUSINESS OF INVALDA INL ALTERNATIVE INVESTMENTS PENSION FUNDS INVESTMENT FUNDS **FAMILY OFFICE** Il pillar pension funds Private Equity Stock funds Real Assets and III pillar pension funds Bond funds Infrastructure Private Debt Portfolio management Feeder funds

Structure of asset management business of Invalda INVL













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EUR million	2019			2020		
(if not stated otherwise)	Lithuania	Latvia	Total	Lithuania	Latvia	Total
Number of clients, units	179.8	53.1	232.9	189.8	57.2	247.0
Amount earned (loss incurred) for clients			140.0			52.5
Asset under management*	939.8	99.7	1,039.5	1,095.0	151.9	1,246.9
2nd pillar pension funds	520.7	98.2	618.9	597.3	150.3	747.6
3rd pillar pension funds	37.7	1.5	39.2	52.8	1.6	54.4
Investment funds	55.7	1	55.7	52.0	-	52.0
Portfolios	70.0	-	70.0	81.4	-	81.4
Alternative assets	255.7	-	255.7	311.5	-	311.5
Revenues	10.61	0.68	11.29	11.49	0.87	12.36
Profit (loss) before tax, EUR thousand**	2,601	(122)	2,479	2,150	(270)	1,880
* Eliminated investments into own products, for which management foo is not charged						

<sup>\*</sup> Eliminated investments into own products, for which management fee is not charged.

### OTHER MAJOR INVESTMENTS, EUR MLN., AS OF 31.12.2020

Company	Activity	owned share, %	the owned shares	(loss) from investment				
General partner investmen	General partner investments							
BALTIC SEA GROWTH FUND	The largest private equity investment fund in the Baltics. The fund is intended for professional investors.	12.22	7.49 + 12.8 commit ment to invest	(0.83)				
BALTIC REAL ESTATE www.invlbalticrealestate.com	Investments in commercial real estate company, acting as a closed-end investment company.	30.03	8.53	2.93				
Moldova Agroindbank https://www.maib.md/	The largest commercial bank in Moldova providing a full range of financial services	7.9	7.35	(0.67)				
TECHNOLOGY www.invltechnology.com	Investments in an information technology company, acting as a closed-end investment company.	15.04	3.81	0.58				
INVL Emerging Europe Bond Subfund www.invl.com	The Sub-Fund's assets are invested in debt securities of CEE governments and companies that appear to be the most attractive in terms of credit analysis.	4.4	1.34	(0.01)				
Other historical investment	ts							
LITAGRA www.litagragroup.lt	Primary agricultural production company that concentrates on agriculture - the cultivation of grain, milk and feed production.	48.81	18.09	1.32				
šiaulių 🛟 bankas www.sb.lt	Lithuanian commercial bank providing financial services for business and private clients.	5.48	16.41	(0.26)				
PASTATU PRIEŽIŪRA <u>www.inservis.lt</u>	Facility management companies group	100	5.78	1.60				
KELIO ŽENKLAI subrey ducht bendret  www.keliozenklai.lt	Manufacturing of road signs, supports and other metal products.	100	0.30	(0.11)				
Vernitas www.vernitas.lt	Preparation of textile fibres.	11.06	0.44	(0.39)				

<sup>\*\*</sup> According to accounting data of Invalda INVL.